

# MONETARY POLICY IN THE LANDING AND ERMII PHASES Lessons from Slovenia

Velimir Bole  
Institute EIPF

Mitja Gaspari  
Former Governor

# PHASES OF THE SLOVENIAN TRANSITION

- Macroeconomic stability (until 1996)
- Structural changes (until 2000)
- Landing phase (until entering the EU in 2004)
- Intermediate (ERMII) phase (until entering the euro area in 2007)

# MONETARY POLICY IN THE LANDING AND ERMII PHASES

- I. JUSTIFICATION, DESIGN AND  
IMPLEMENTATION
- II. MONETARY STANCE AND  
ECONOMIC PERFORMANCE
- III. COSTS
- IV. LESSONS

# I. JUSTIFICATION, DESIGN AND IMPLEMENTATION

- ARGUMENTS FOR THE CHANGE IN MONETARY POLICY
- MONETARY POLICY GUIDELINES
- MONETARY POLICY IMPLEMENTATION

# ARGUMENTS FOR THE CHANGE IN MONETARY POLICY

- Characteristics of the monetary policy transmission mechanism
- External changes and the structure of the economy

# Characteristics of the monetary policy transmission mechanism

- Effects of the exchange rate price anchoring of tradables were significant, but those of nontradables minor
- Money anchoring had strong and considerably more uniform effects across sectors
- In the open capital account environment, targeting the (real) interest rate of domestic currency instruments would not be effective without controlling UIP

Source: Bole (2003); on exchange rate pass-through, see IMF (2004)

# External changes and the structure of the economy

- Structural changes and necessary economic policy adjustments to enter the EU
  - VAT introduction
  - Increase of excises
  - Lifting capital controls
- Fiscal consolidation
  - Increase of VAT rates
- Distorted relative prices of nontradables
- Market structure differences between tradable and nontradable sectors

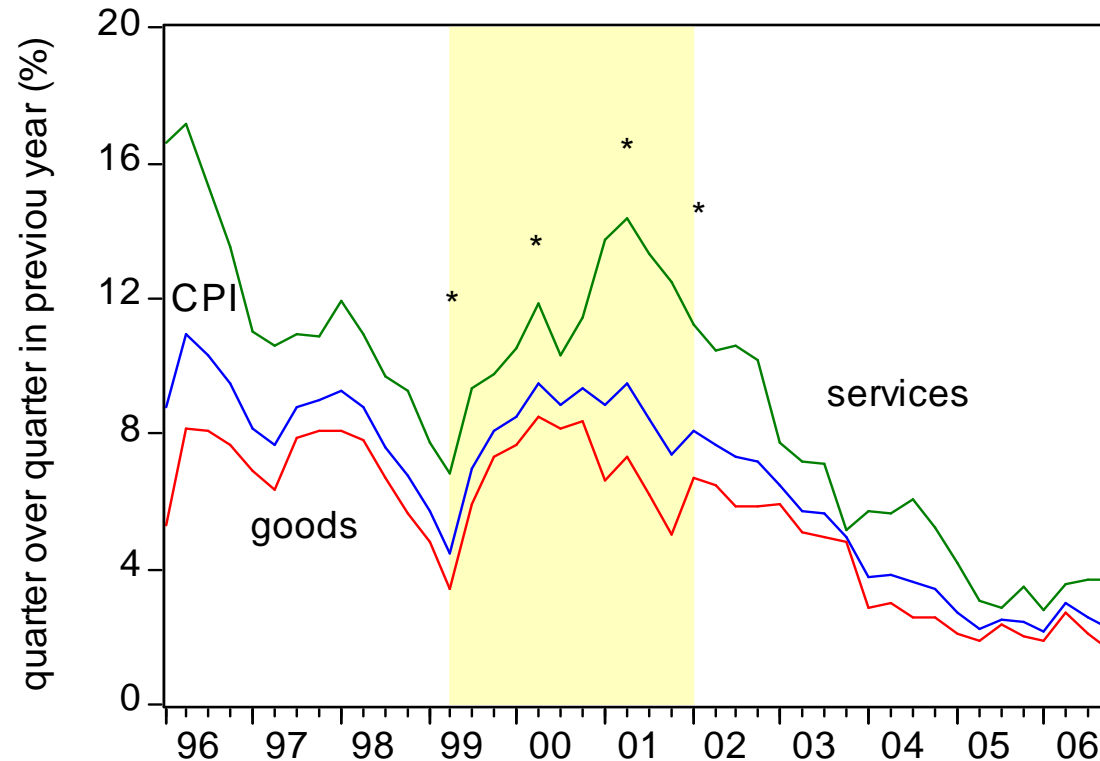
# Net financial inflows



- Note: the period of policymaker-induced shocks is shaded
- Source: "Bulletin", Bank of Slovenia; Statistical Office of the Republic of Slovenia; own calculations

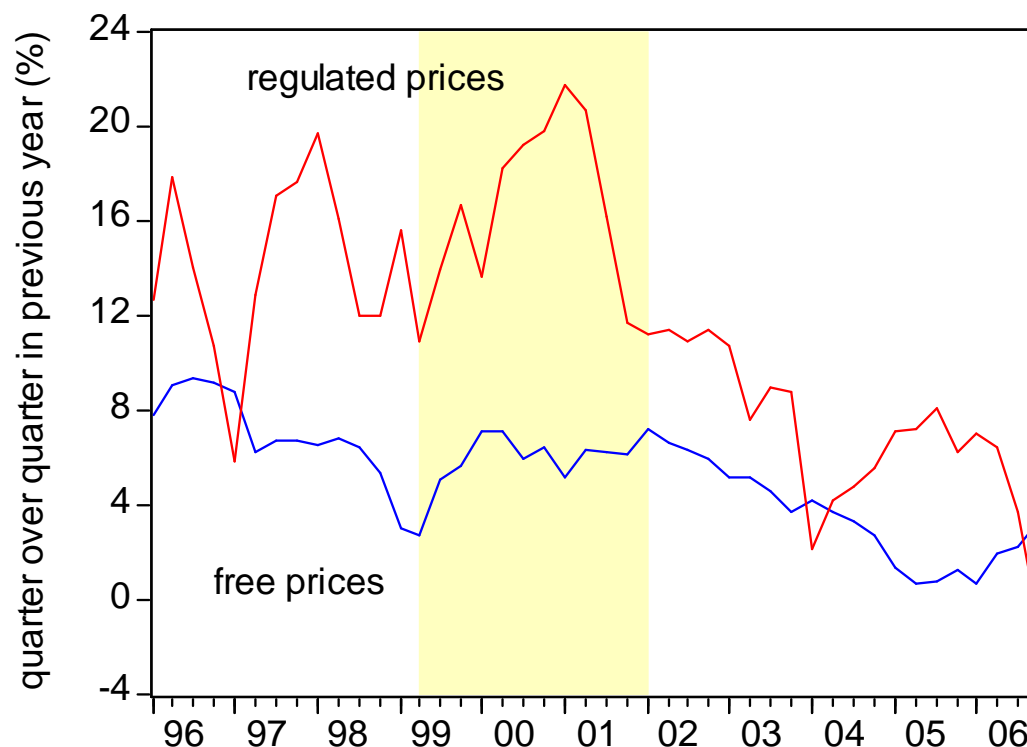


# Inflation



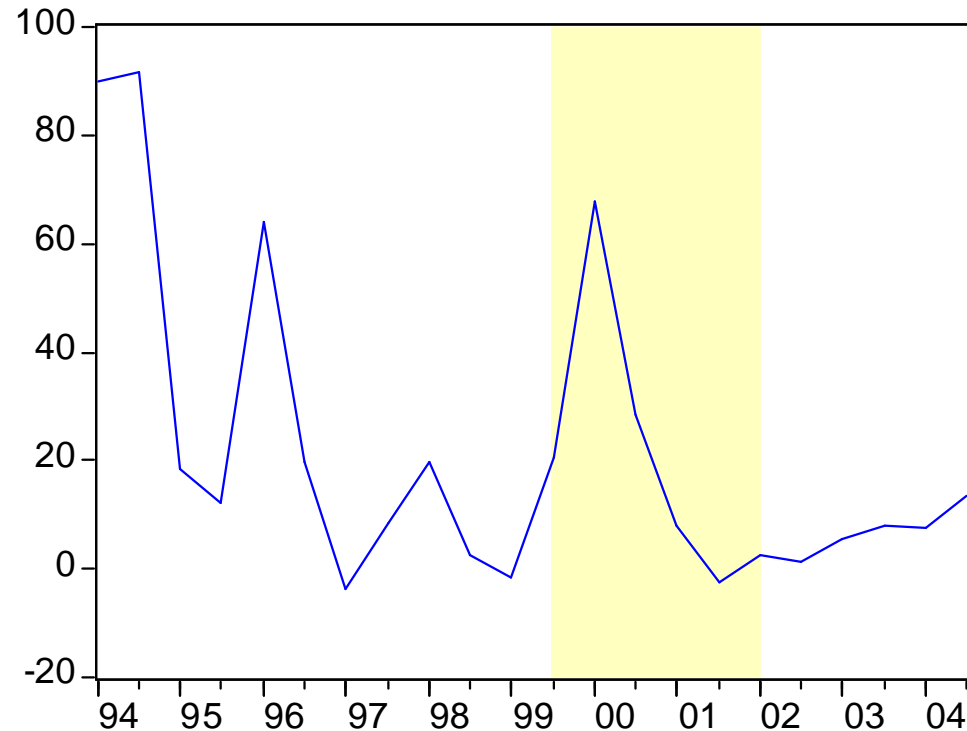
- Note: the period of policymaker-induced shocks is shaded – stars denote shocks: 1999/III VAT introduction and lifting capital controls; 2000/III model of gasoline prices changed and prices increased; 2001/I regulated prices and environmental taxes considerably adjusted-increased; 2002/I VAT rates increased
- Source: Statistical Office of the Republic of Slovenia; own calculations

# Policymaker-induced shocks



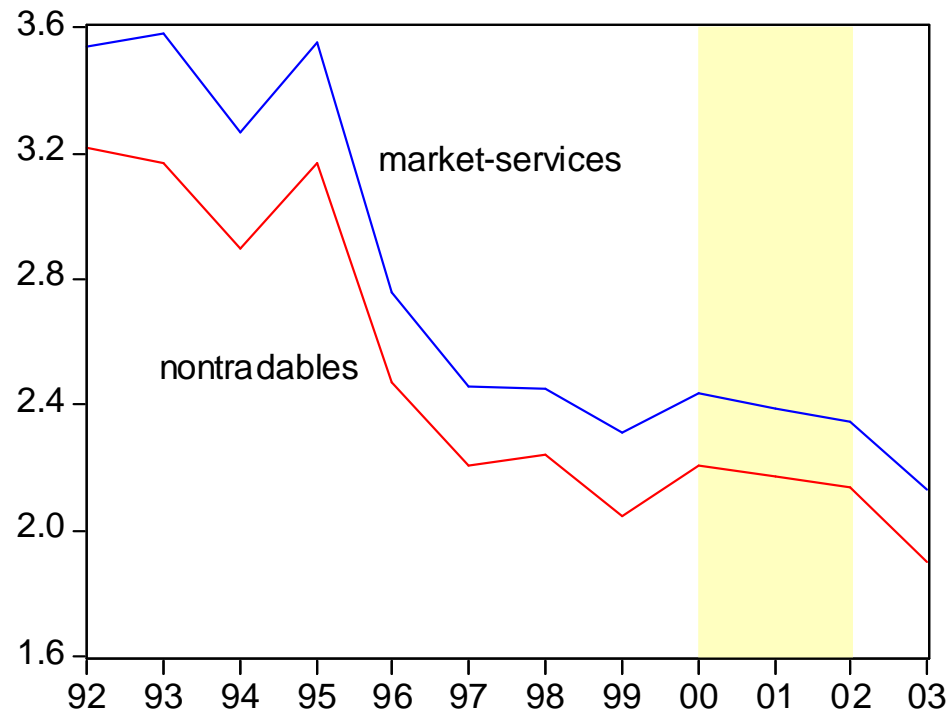
- Note: the aggregate of regulated prices includes costs of social care, transport services (part), communication services (part), electricity, community services and gasoline; the period of policymaker-induced shocks is shaded
- Source: Statistical Office of the Republic of Slovenia; own calculations

# Ball asymmetry of relative price changes



- Note: Ball measure of the asymmetric variability of relative prices (Ball and Mankiew (1995)); the period of policymaker-induced shocks is shaded
- Source: Bole and Mramor(2006); Statistical Office of the Republic of Slovenia; own calculations

# Market structure – relative price-cost margin

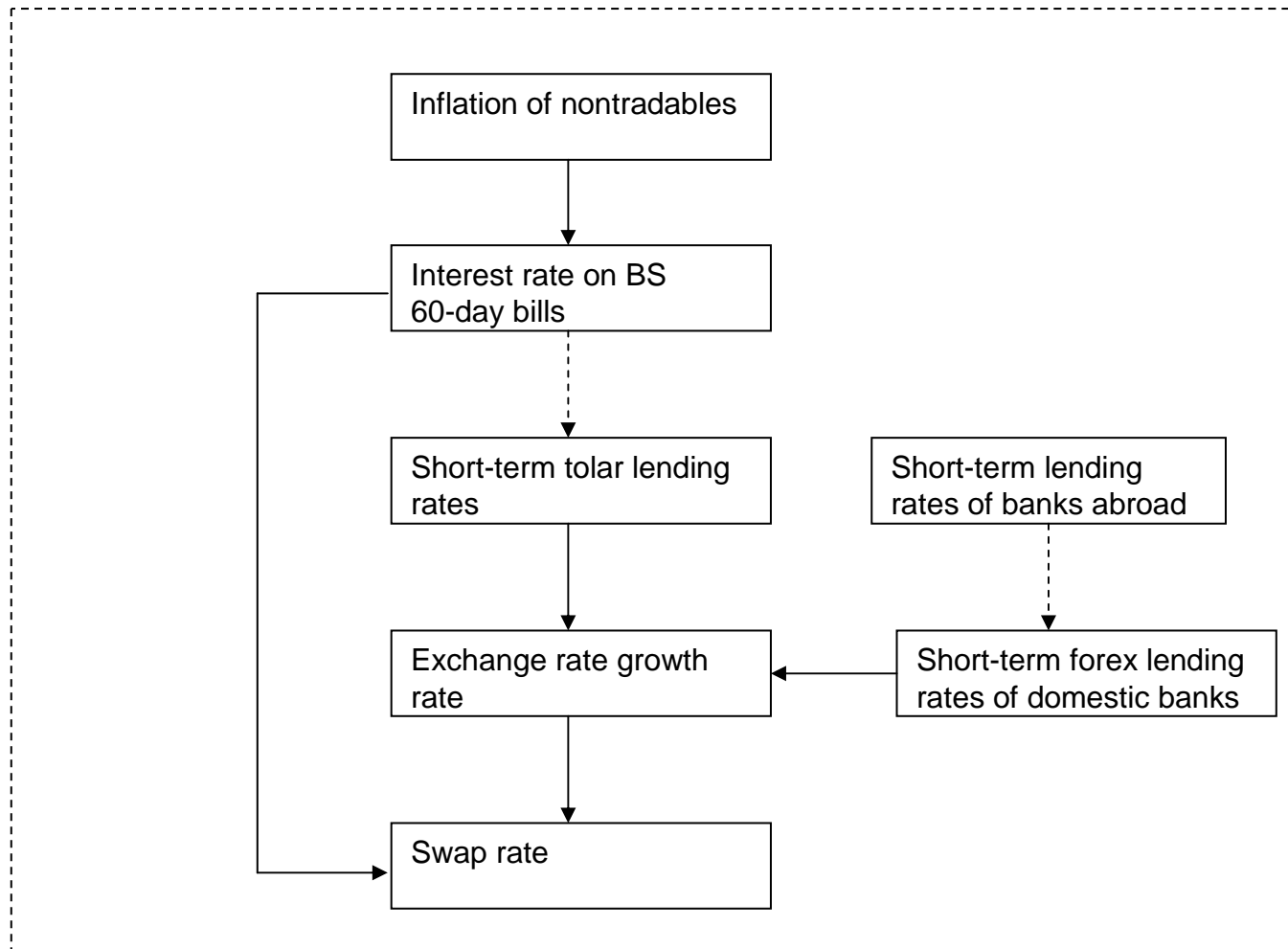


- Note: price-cost margin in market services and nontradable-producing segments relative to the tradable sector; the period of policymaker-induced shocks is shaded
- Source: Bole and Mramor(2006); Statistical Office of the Republic of Slovenia; own calculations

# MONETARY POLICY DESIGN – GUIDELINES

- Inflation of market nontradables – new monetary policy goal
- Tolar (real) lending interest rate – new monetary policy target
- Closed (risk premium adjusted) UIP – new operational target of exchange rate policy

# Sequence of decision-making of policymakers



# POLICY IMPLEMENTATION

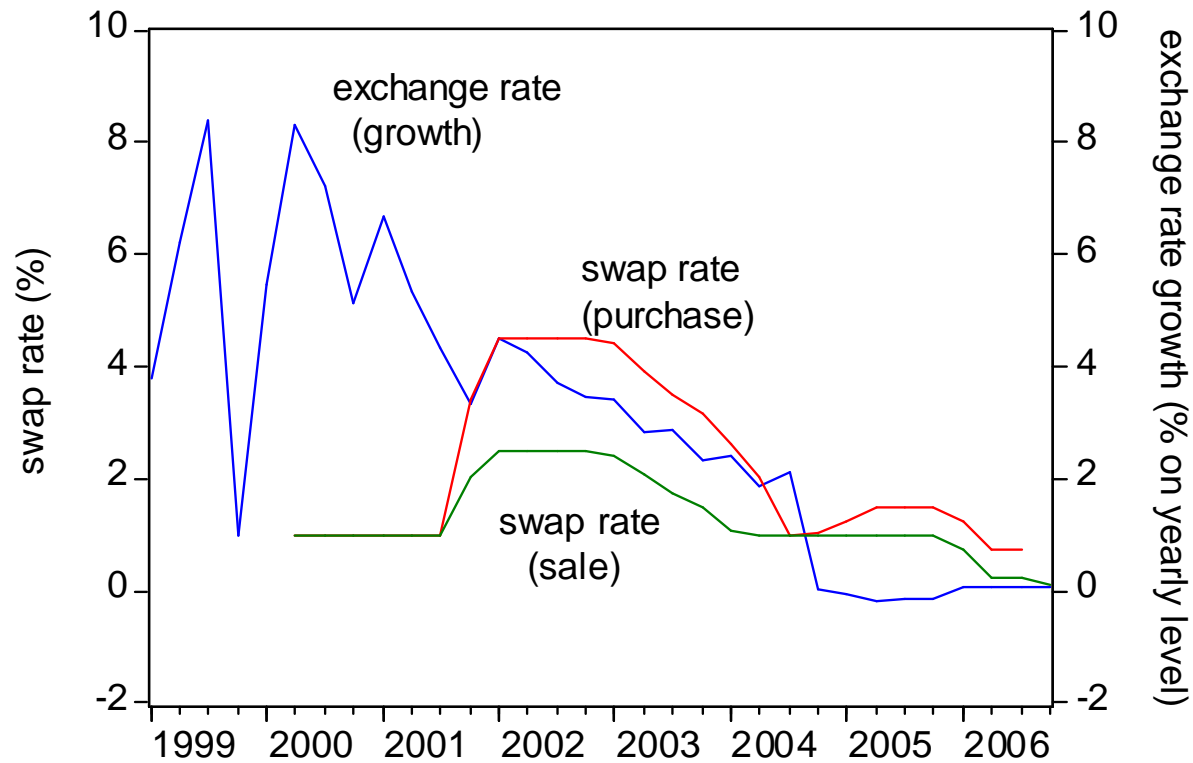
- Cooperation agreement between BS and “participating” (market-making) banks
- Swap operations
- Outright purchase (sale) of forex
- Sterilization

# Agreement between BS and participating banks

- Signaling exchange rate change
- Open and unlimited purchase and sale swap arrangement
- Swap operation price – swap rate
- Termination of cooperation agreement
- Liquidity ladder principle

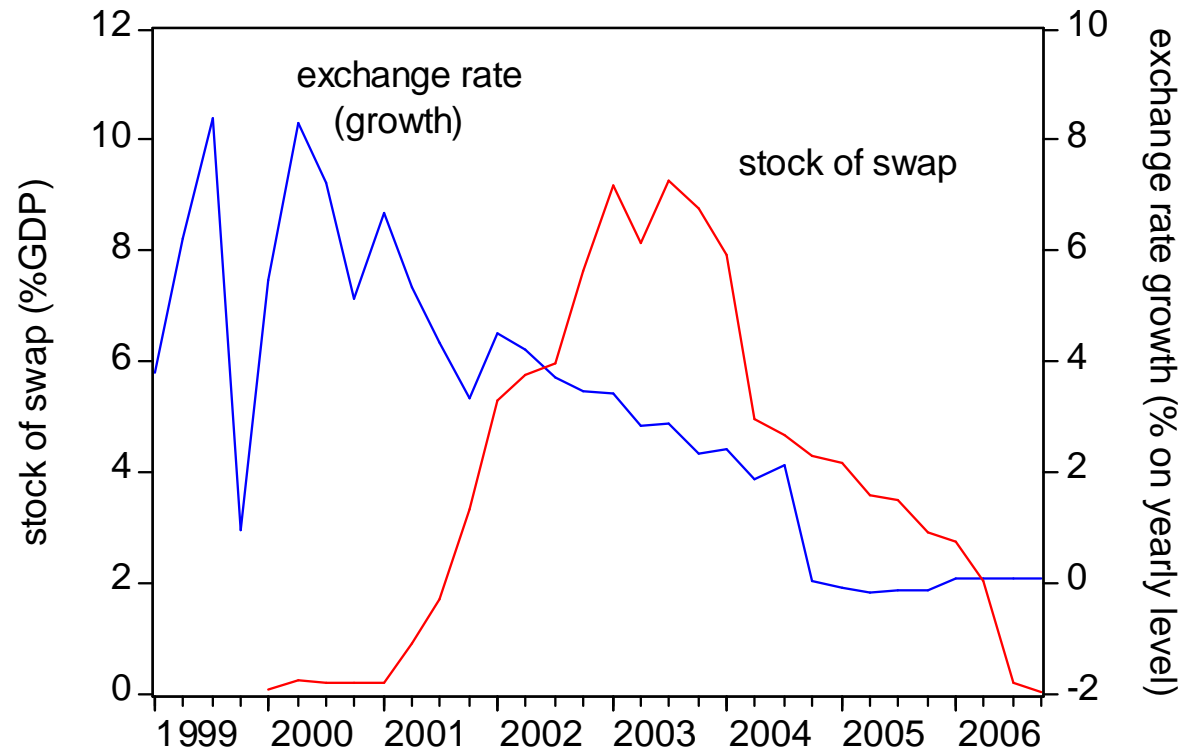


# Swap rate determination



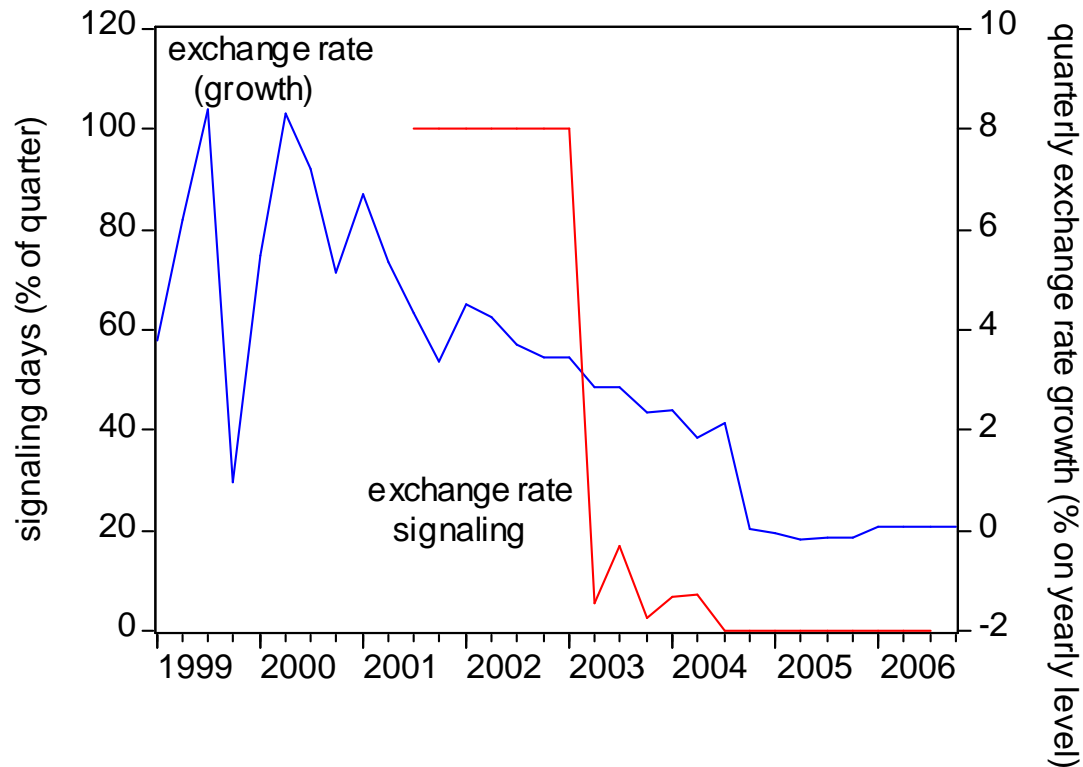
- Source: Statistical Office of the Republic of Slovenia; "Bulletin", Bank of Slovenia; own calculations

# Overview of swap operations I



- Note: the swap instrument was launched in 2000/II
- Source: Statistical Office of the Republic of Slovenia; “Bulletin”, Bank of Slovenia; “Overview of policy measures”, Bank of Slovenia; own calculations

# Overview of swap operations II

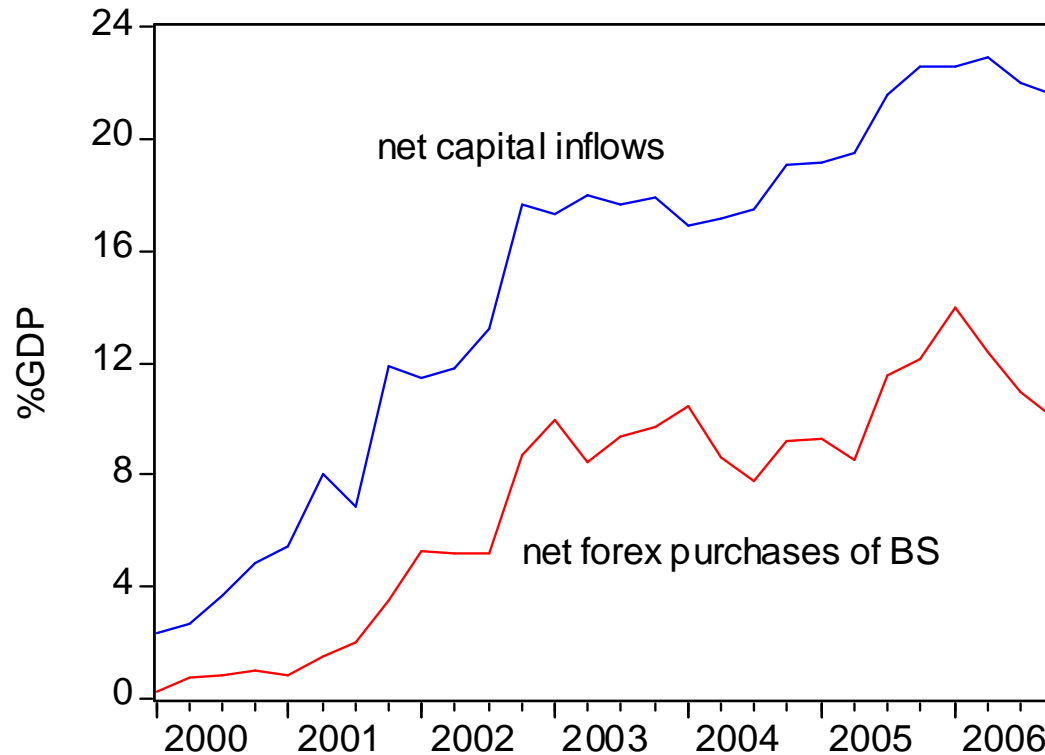


- Note: exchange rate signaling was launched in 2000/II; the intensity of exchange rate signaling is presented as a percentage of days in a quarter with active signaling (left scale)
- Source: Statistical Office of the Republic of Slovenia; “Bulletin”, Bank of Slovenia”; “Overview of policy measures”, Bank of Slovenia; own calculations

# Sterilization – base money control

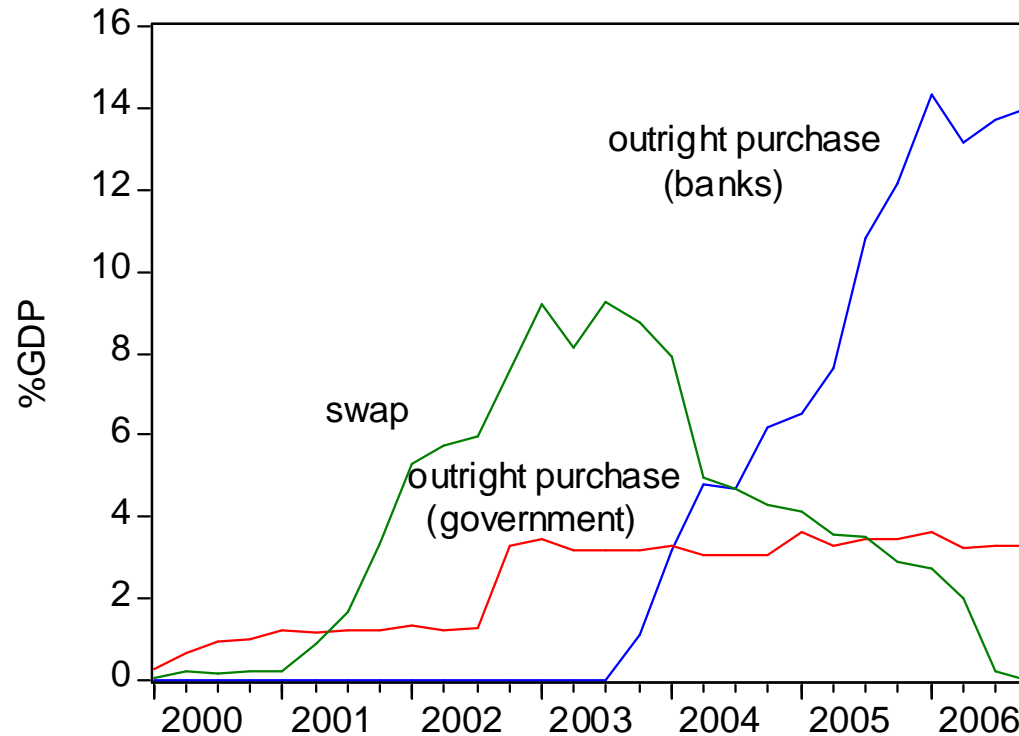
- Net foreign financial inflows after 2000 accumulated to 23% GDP
- Cumulative net monetization (swap and outright purchase) increased to 12% GDP
- Sterilization facilitated by BS bills and government deposits
- Nonmonetized financial inflows were sucked out by BS forex bills and bank deposits abroad
- Restructuring public debt decreased net foreign financial inflows

# Net financial inflows and money supply



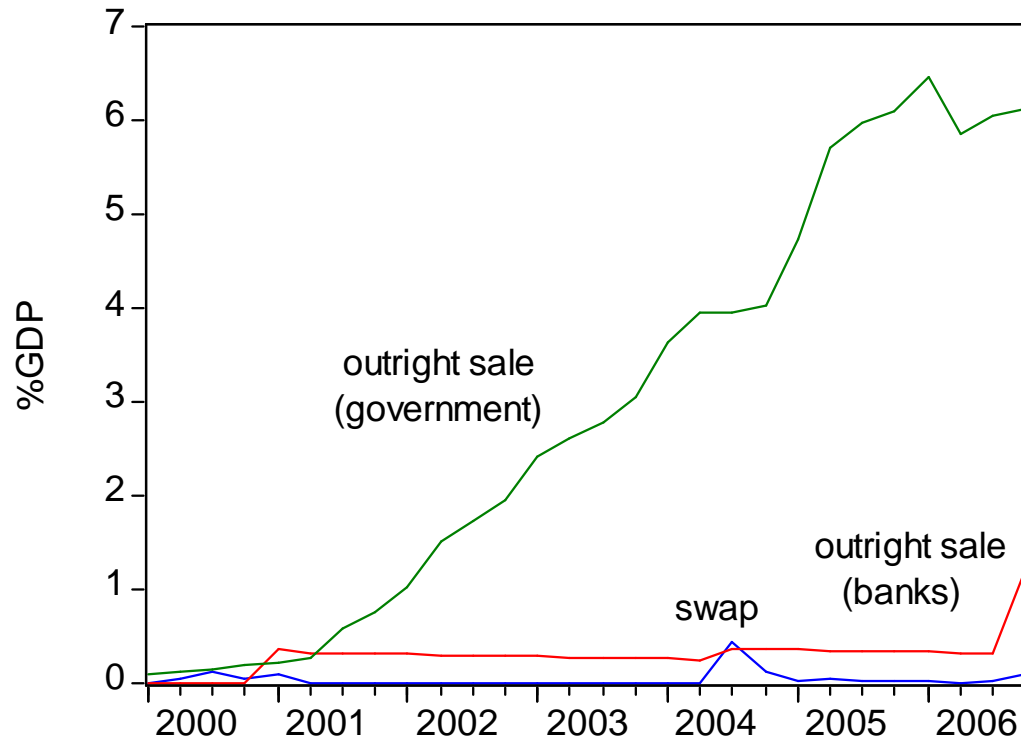
- Note: cumulative net flows after 1999/IV
- Source: Statistical Office of the Republic of Slovenia; “Bulletin”, Bank of Slovenia; “Overview of policy measures”, Bank of Slovenia; own calculations

# Cumulative (BS) forex purchases



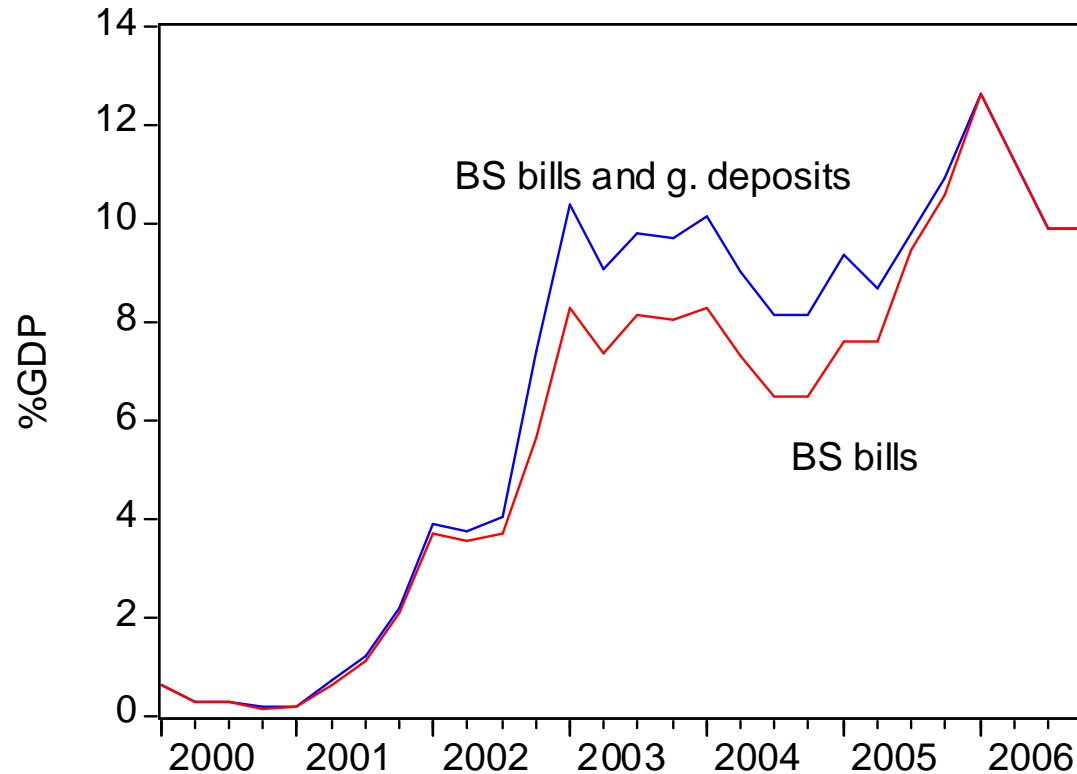
- Note: cumulative purchases after 1999/IV
- Source: Statistical Office of the Republic of Slovenia; “Bulletin”, Bank of Slovenia; “Overview of policy measures”, Bank of Slovenia; own calculations

# Cumulative (BS) forex sales



- Note: cumulative sales after 1999/IV
- Source: Statistical Office of the Republic of Slovenia; “Bulletin”, Bank of Slovenia; “Overview of policy measures”, Bank of Slovenia; own calculations

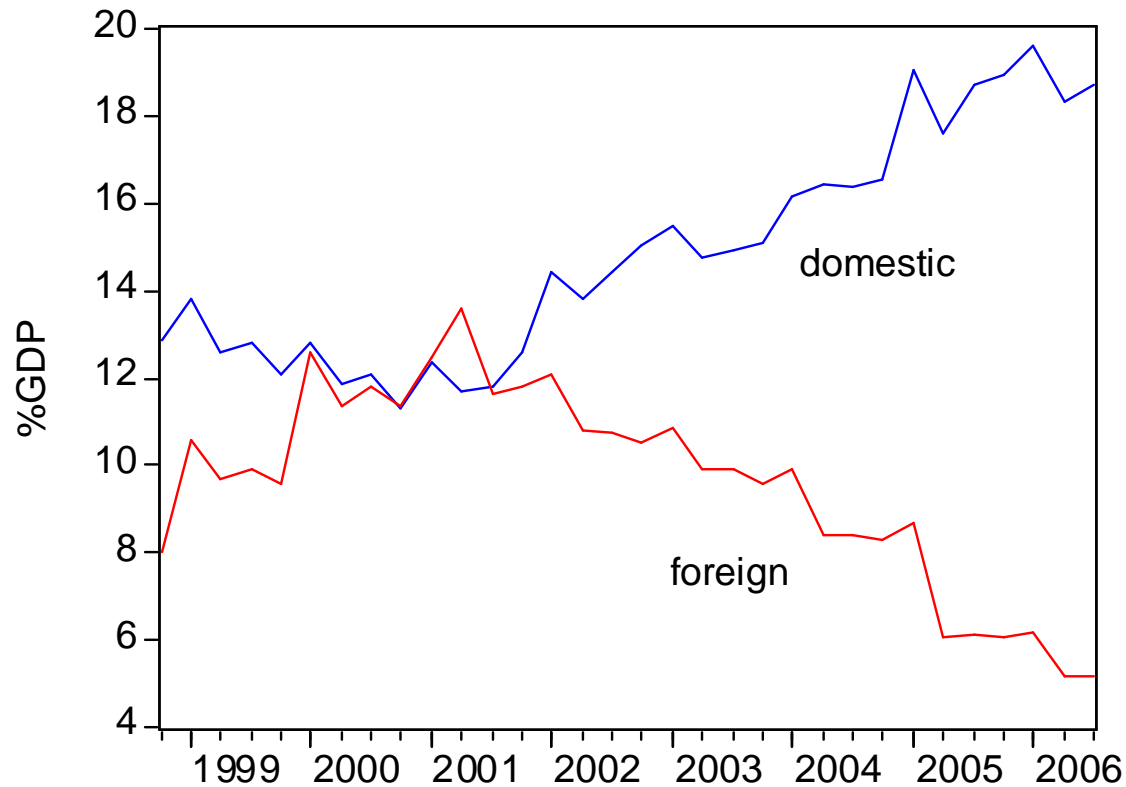
# Sterilization of money supply increase



- Note: instruments in domestic currency (tolar)
- Source: Statistical Office of the Republic of Slovenia; "Bulletin", Bank of Slovenia; own calculations



# General government debt



- Source: "Bulletin of Public Finance", Ministry of Finance; Statistical Office of the Republic of Slovenia; own calculations

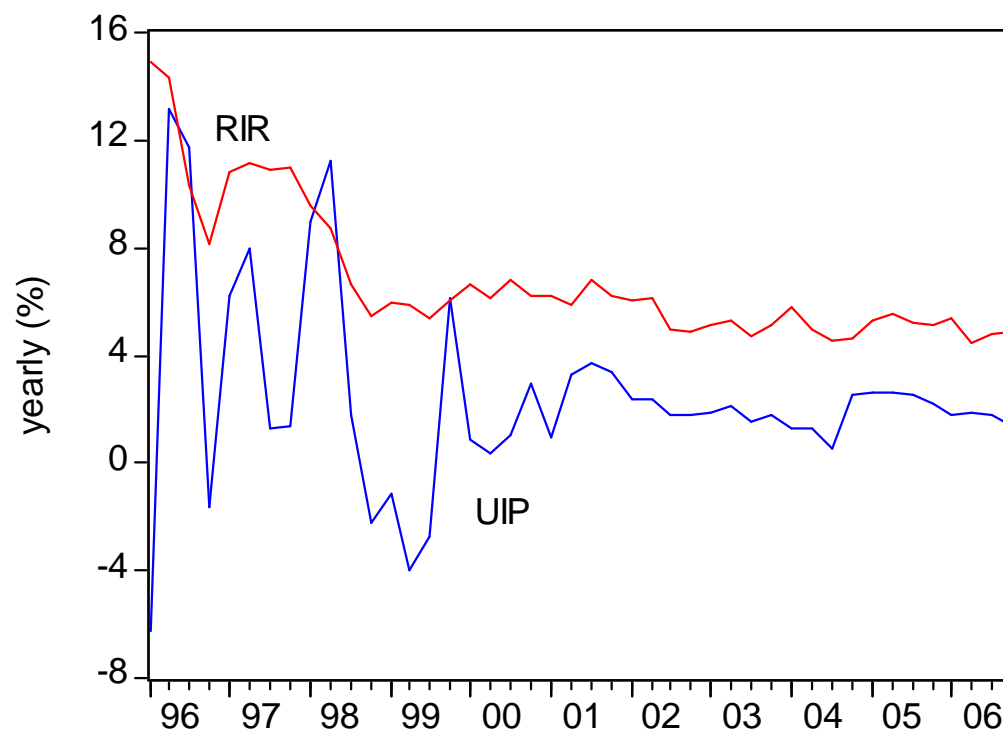
## II. MONETARY STANCE AND ECONOMIC PERFORMANCE

- MONETARY POLICY STANCE
- ECONOMIC PERFORMANCE

# MONETARY POLICY STANCE

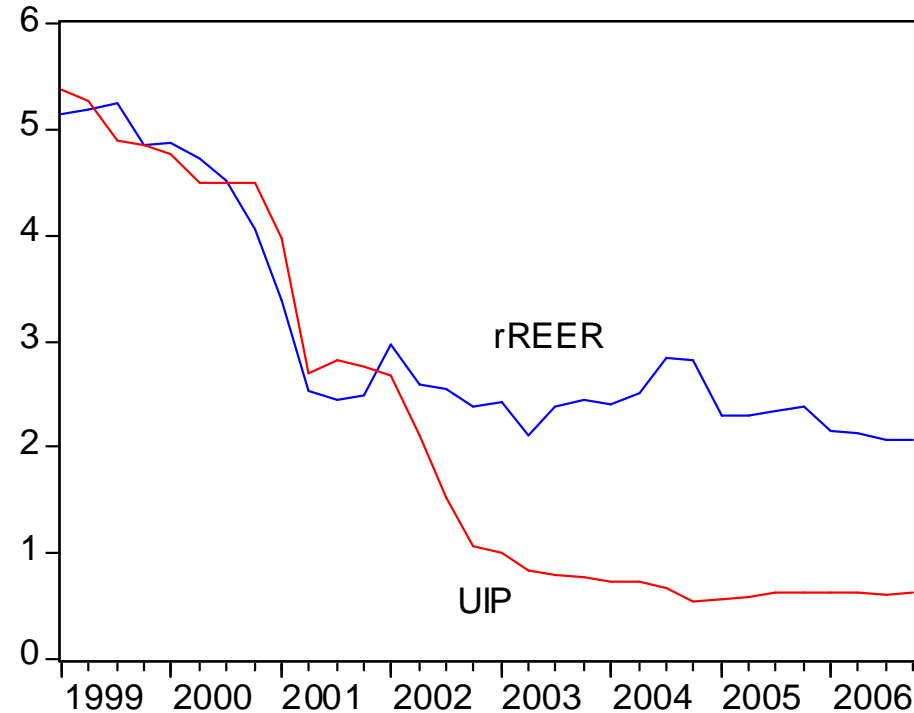
- Ex post real interest rate was stable at around 4.5%
- UIP stayed around 1.5
- Variability of UIP dropped to almost zero.
- Variability of the real exchange rate didn't drop.
- Base money decreased as a percentage of GDP

# Level of real interest rate and UIP



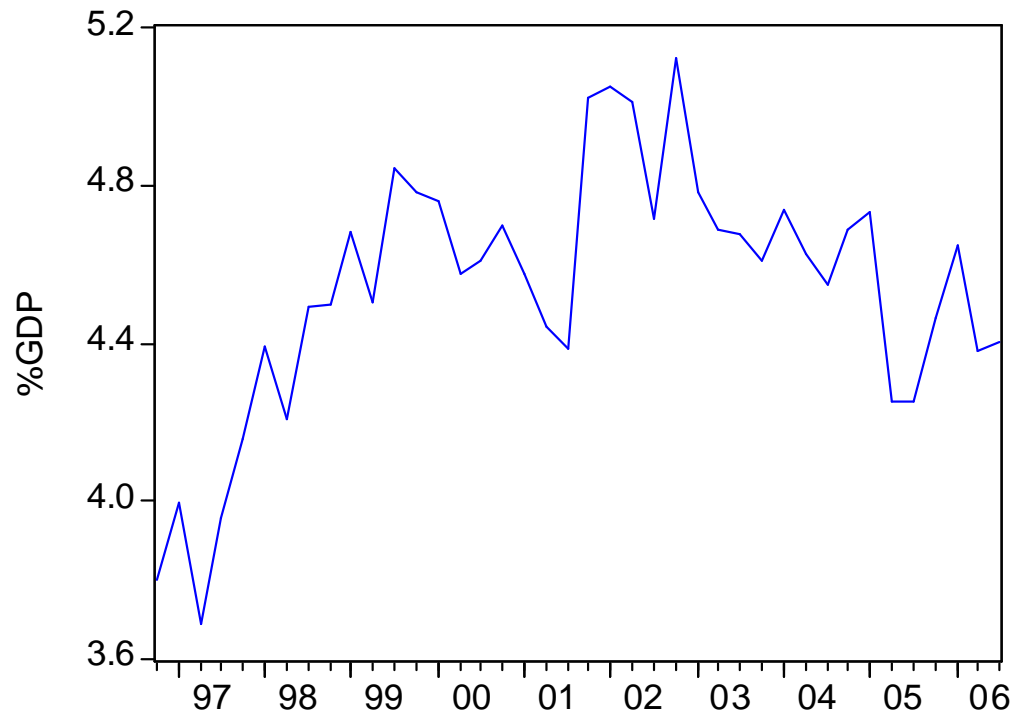
- Note: RIR real interest rate for short-term tolar credits in percentages, calculated as  $100 \cdot \frac{(1+n)}{(1+\pi)^{**4}} - 1$ ; UIP uncovered interest parity in percentages, calculated as  $100 \cdot (1+n - (1+n_f) \cdot (1+rER)^{**4})$  where  $n$  = nominal tolar lending interest rate,  $n_f$  = nominal forex lending interest rate,  $\pi$  = quarterly inflation rate,  $rER$  = quarterly rate of the exchange rate
- Source: "Bulletin", Bank of Slovenia; own calculations

# Variability of UIP and real exchange rate



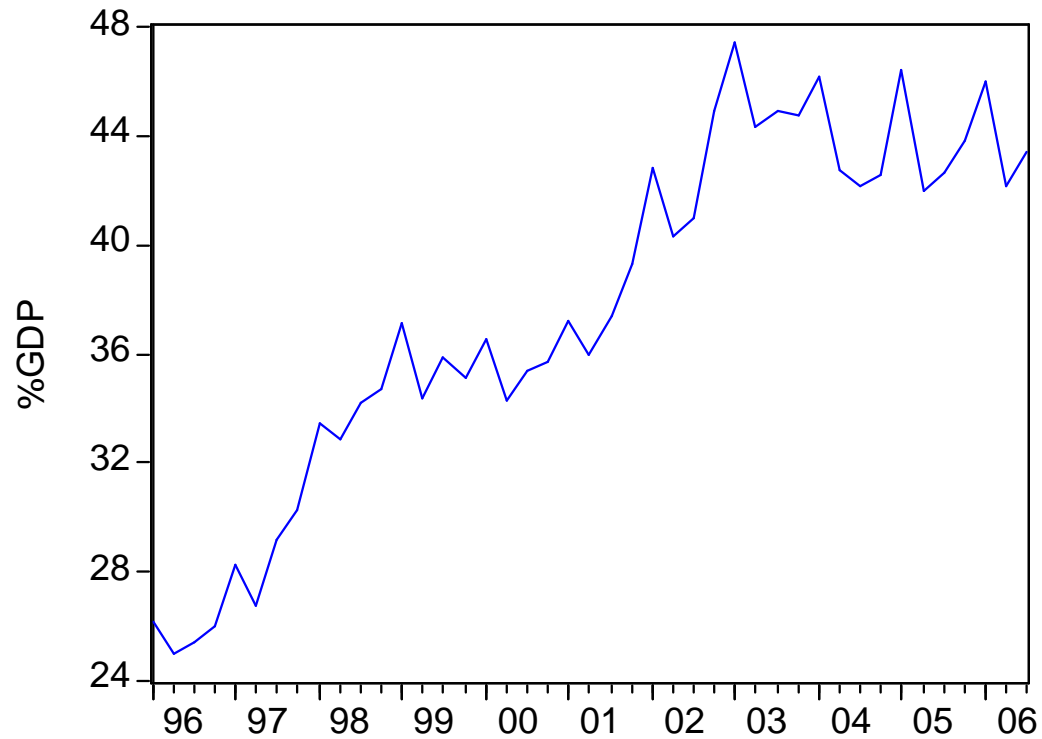
- Note: variance for three-year moving windows; rREER quarterly growth rate of real effective exchange rate on a yearly level (in percentages); UIP uncovered interest parity on a yearly level (in percentages), calculated as  $100 \cdot (1+n - (1+n_f) \cdot (1+rER)^4)$  where  $n$  = nominal tolar interest rate,  $n_f$  = nominal forex interest rate,  $rER$  = quarterly rate of increase of exchange rate.
- Source: “Bulletin”, Bank of Slovenia; own calculations

# Base money



- Source: Statistical Office of the Republic of Slovenia; "Bulletin", Bank of Slovenia; own calculations

# Broad money (M2)



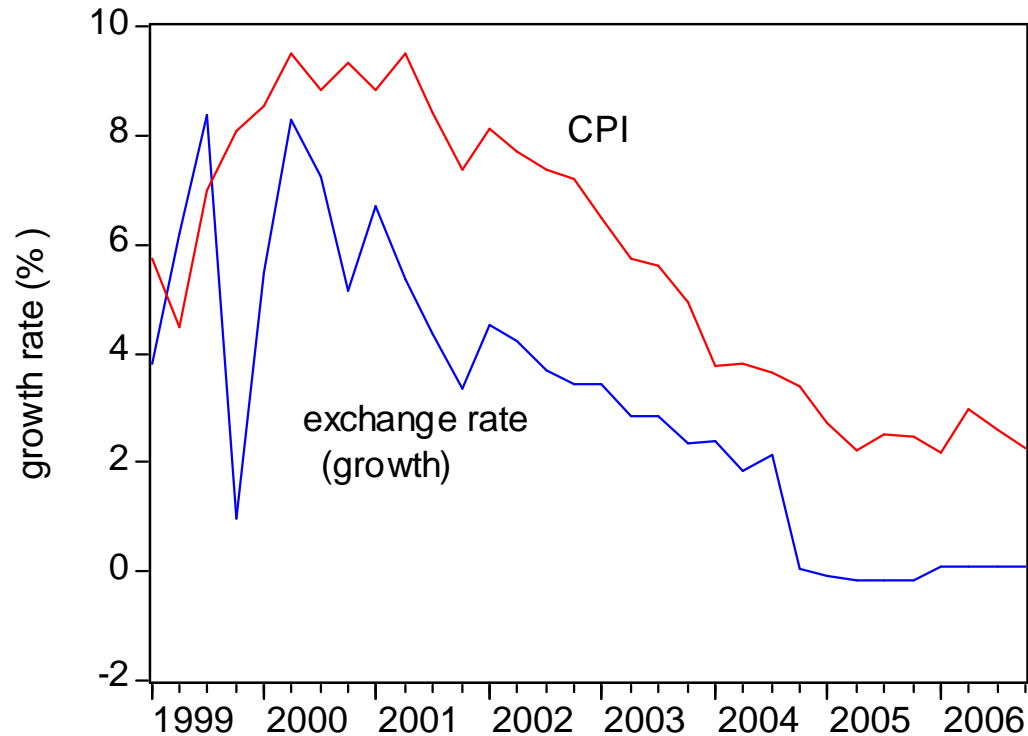
- Source: Statistical Office of the Republic of Slovenia; "Bulletin", Bank of Slovenia; own calculations

# ECONOMIC PERFORMANCE

- Inflation was uniformly abating from 9% in 2000/IV to 2.5% in 2005/II
- Inflation of tradables and nontradables dropped to lower dynamics simultaneously – relative prices didn't deteriorate additionally
- Volatility of nominal exchange rate decreased considerably
- Interest rates converged toward interest rates in the euro area (adjusted for risk premium)

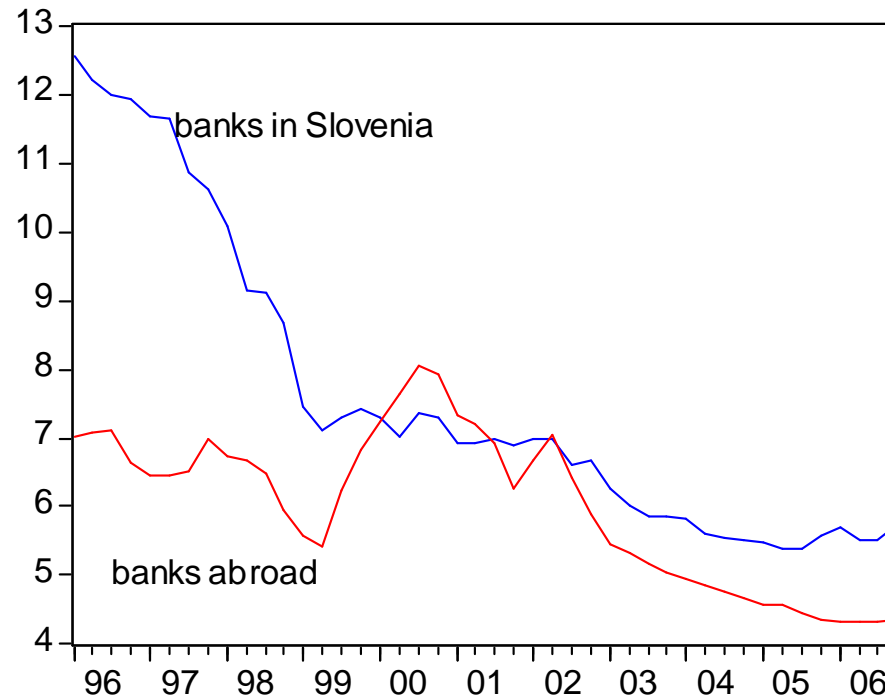


# Convergence of exchange rate and inflation



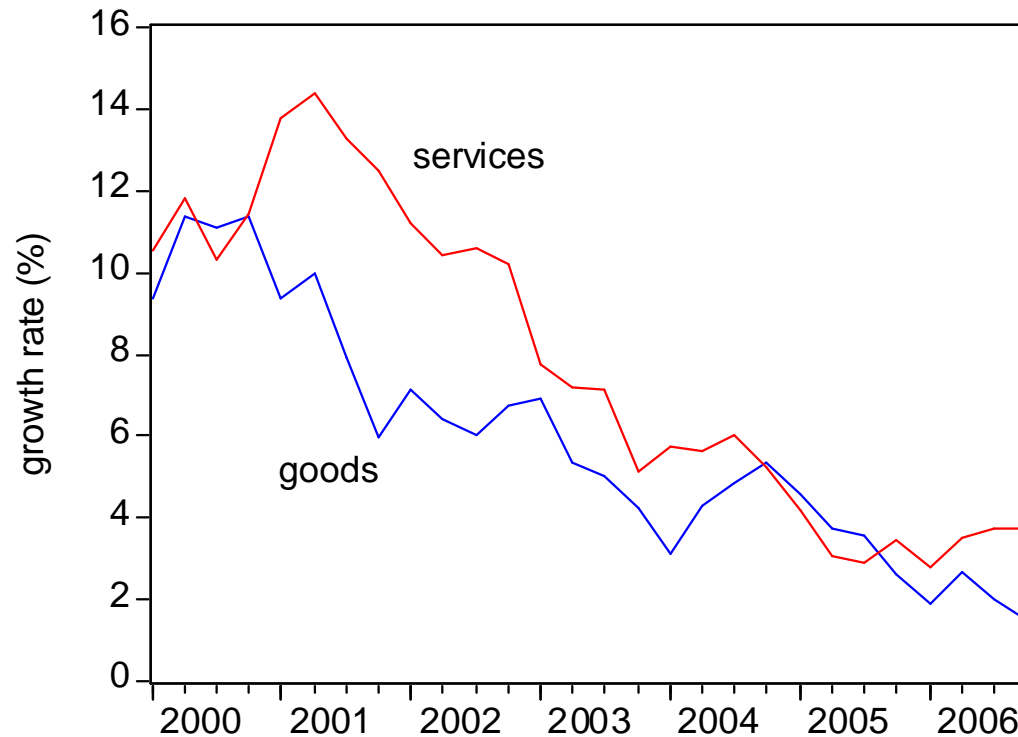
- Note: quarterly growth rate of exchange rate on a yearly level; CPI increase in quarter-over-quarter in the previous year
- Source: Statistical Office of the Republic of Slovenia; "Bulletin", Bank of Slovenia; own calculations

# Convergence of forex lending rates



- Note: short term lending rates for forex credits to enterprises
- Source: Statistical Office of the Republic of Slovenia; “Bulletin”, Bank of Slovenia; own calculations

# Convergence of relative prices



- Note: price increases in quarter-over-quarter in the previous year
- Source: Statistical Office of the Republic of Slovenia; "Bulletin", Bank of Slovenia; own calculations

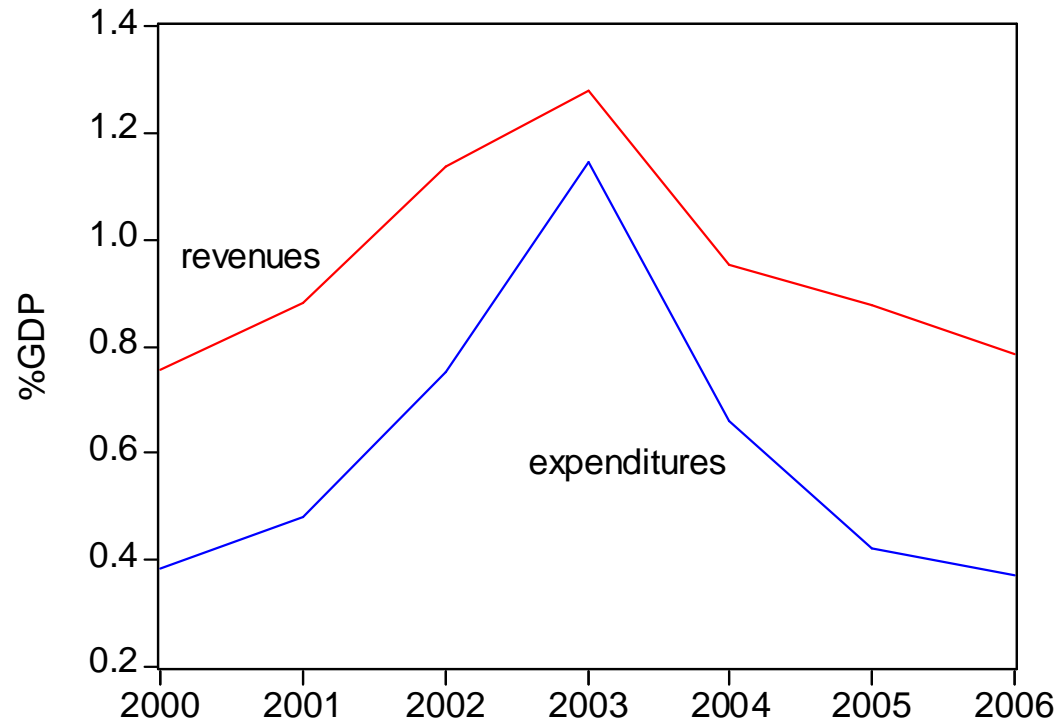
# III. COSTS OF THE MONETARY POLICY

- CENTRAL BANK INCOME STATEMENT
- BUSINESS BANK OPPORTUNITY  
COSTS

# BANK OF SLOVENIA INCOME STATEMENT IMPLICATIONS

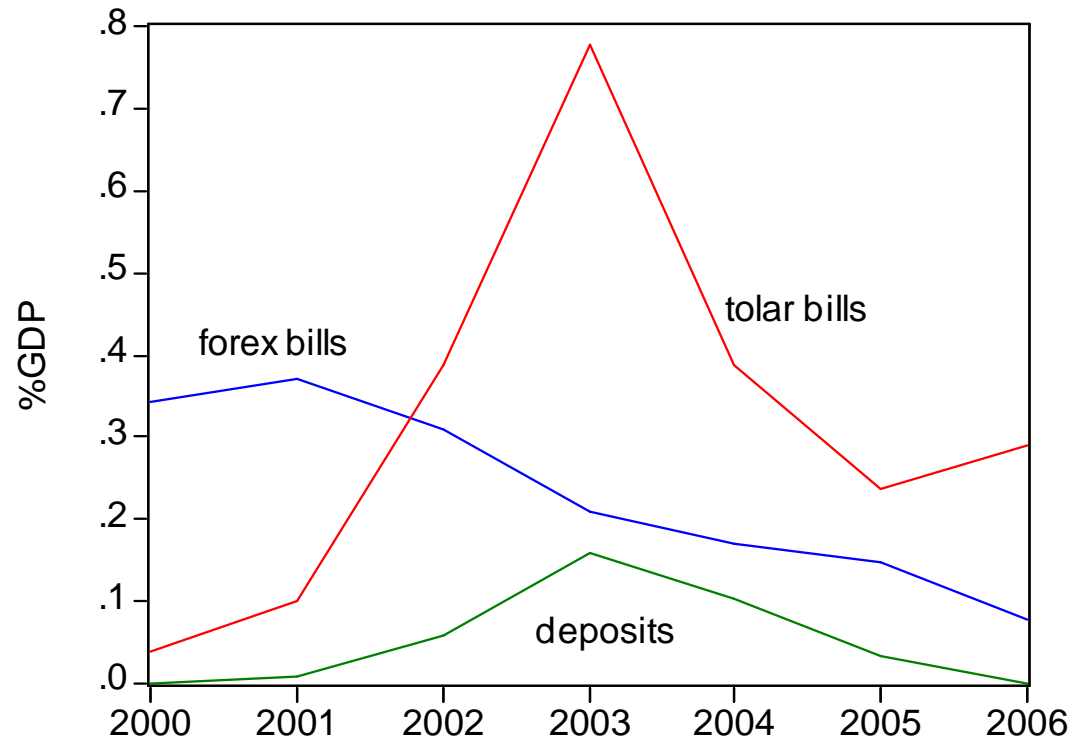
- Interest balance of BS exceeded 0.12% GDP in all years after 2000
- Interest revenues of BS were between 0.75% GDP and 1.3% GDP
- Interest expenditures of BS were between 0.37% GDP and 1.12% GDP

# Bank of Slovenia interest balance



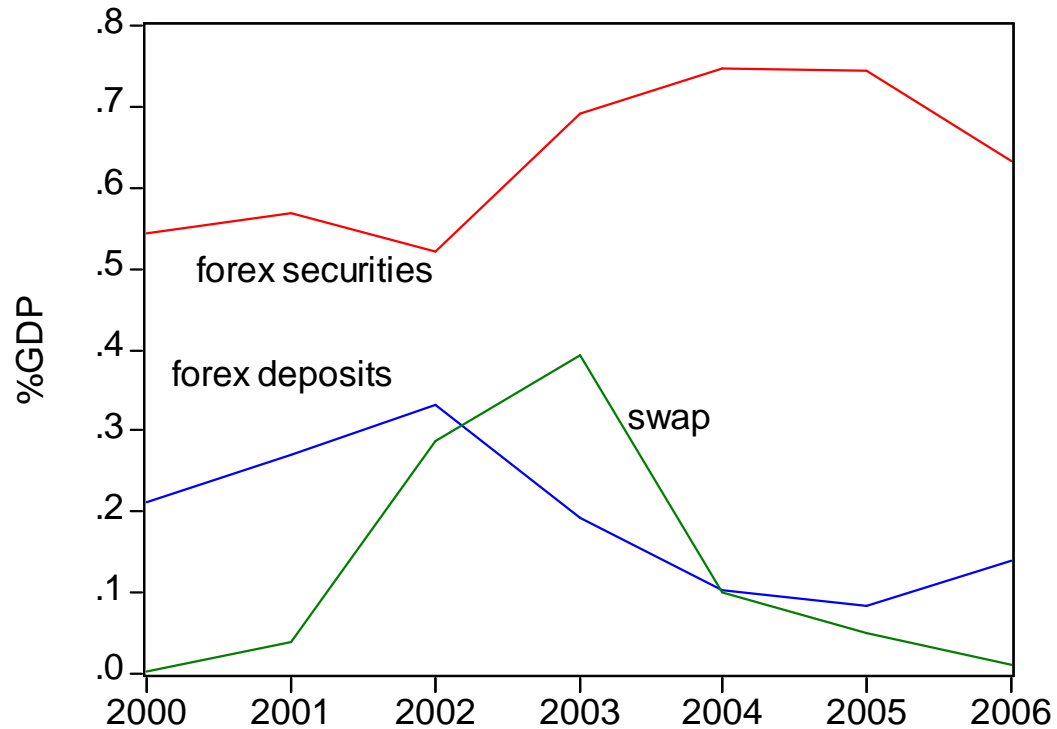
- Source: Statistical Office of the Republic of Slovenia; "Bulletin", Bank of Slovenia; Income statement of Bank of Slovenia; own calculations

# Bank of Slovenia interest expenditures



- Source: Statistical Office of the Republic of Slovenia; “Bulletin”, Bank of Slovenia; Income statement of Bank of Slovenia; own calculations

# Bank of Slovenia interest revenues



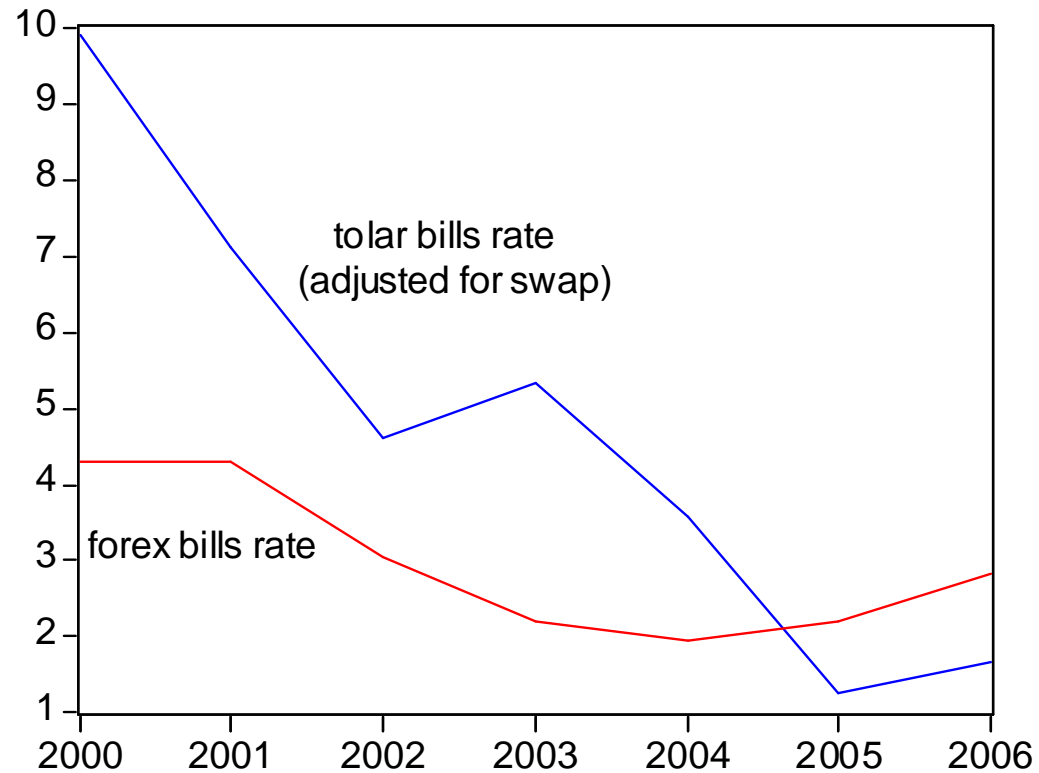
- Source: Statistical Office of the Republic of Slovenia; "Bulletin", Bank of Slovenia; Income statement of Bank of Slovenia; own calculations



# BUSINESS BANK OPPORTUNITY COSTS

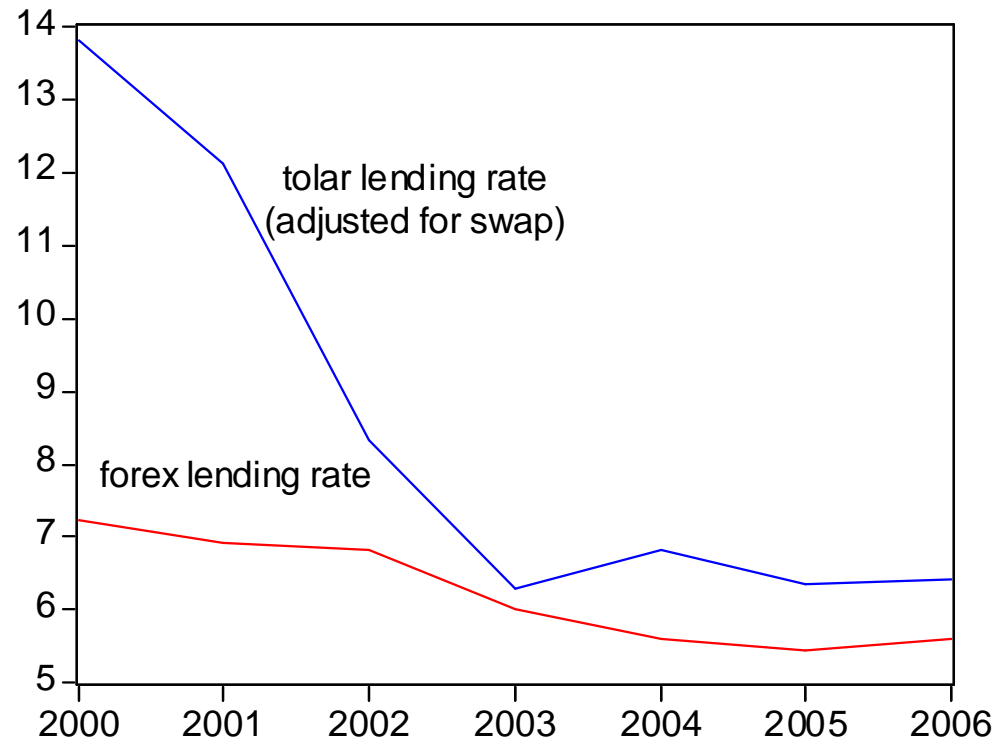
- Net costs of swap operations didn't cause arbitrage between tolar and forex lending instruments
- Except in the ERMII phase, the net costs of swap operations didn't cause arbitrage between tolar and forex BS bills
- In the ERMII phase, swap rates were too high

# Swap opportunity effects on BS bills



- Note: interest rates on BS bills; interest rate on tolar bills adjusted for costs of swap
- Source: “Bulletin”, Bank of Slovenia; “Overview of policy measures”, Bank of Slovenia; own calculations

# Swap opportunity effects on business bank lending rates



- Note: lending interest rates of business banks; interest rate on tolar lending adjusted for costs of swap
- Source: "Bulletin", Bank of Slovenia; "Overview of policy measures", Bank of Slovenia; own calculations

# IV. LESSONS

- STRATEGY LESSONS
- IMPLEMENTATION LESSONS

# STRATEGY LESSONS

- Inflation was squeezed in an undistortionary manner by controlling real interest rates and by mitigating growth of regulated prices
- In the open capital account environment, targeting (real) lending interest rates could be implemented by exchange rate closing (risk adjusted) UIP
- General government help in sterilization and mitigation of regulated prices was important
- Central bank costs of controlling real interest rates were manageable

# IMPLEMENTATION LESSONS

- Monetary policy setup enabling closing UIP consisted of:
  - High enough accumulated stock of swap
  - Exchange rate signaling
- Accumulated swap stock in business bank balance sheets diminished volatility of the exchange rate
- Swap rates had to be lower than the risk premium to enable efficient closing of UIP (to prevent arbitrage between forex and domestic currency instruments)
- Including off-balance swap items in the maturity ladder would have diminished free rider behavior of smaller banks on the gross forex market

# References

- Ball, L. and Mankiew,N.G., 1995, “Relative-Price Changes as Aggregate Supply Shocks”, The Quarterly Journal of Economics, 2, 161-193.
- Bole, V., 2003, “Managed Floating as a Second Best Option; Lessons from Slovenia”, paper presented at the conference Managed Floating – An Alternative to the Two Corner Solutions, CEPR/Deutsche Bank, Kronberg, [www.cepr.org/MEETS/WKCN/1/1545/papers](http://www.cepr.org/MEETS/WKCN/1/1545/papers)
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